**Selection of teaching and learning materials – module »Vocational orientation in the commercial sector« - Unit D1 – Personaliry for entreprneur**

AM I PERSONALITY FOR ENTREPRENEUR?

|  |  |  |
| --- | --- | --- |
| Think of yourself and answer the following statements. Choose YES or NO. | YES | NO |
| * I like adventure, I like to go into uncertainty
 |  |  |
| * I have a strong sense of the need for achievement
 |  |  |
| * I want to do things that will personally satisfy me
 |  |  |
| * I'm self-confident, I rely primarily on myself
 |  |  |
| * I'm very focused on goals
 |  |  |
| * I'm innovative, creative, handy
 |  |  |
| * I'm ready to adapt, respond to changes
 |  |  |
| * I'm persistent
 |  |  |
| * I am ready to work hard, investing all the energy
 |  |  |
| * I'm positively oriented
 |  |  |
| * I'm very devoted to the things I choose
 |  |  |

ENTREPRENEUR [CHARACTERISTIC](https://sl.pons.com/prevod/angle%C5%A1%C4%8Dina-sloven%C5%A1%C4%8Dina/characteristic)

If you have answered YES for most of these characteristics, you have talent for entrepreneurial behavior.

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In the following table, estimate for yourself, which typical entrepreneurial abilities you have . For each of the ability that you think you have, indicate how much you think you have developed it, with a scale from 1 (very little developed) to 5 (very well-developed)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | 1 | 2 | 3 | 4 | 5 |
| creative thinking |  |  |  |  |  |
| Research |  |  |  |  |  |
| planning |  |  |  |  |  |
| deceison making |  |  |  |  |  |
| organisation |  |  |  |  |  |
| communication |  |  |  |  |  |
| developing groups |  |  |  |  |  |
| marketing |  |  |  |  |  |
| money management |  |  |  |  |  |
| storage of documentation |  |  |  |  |  |
| leadership |  |  |  |  |  |
| Setting goals |  |  |  |  |  |
| Networking |  |  |  |  |  |
| TOTAL POINTS |  |  |  |  |  |